

Executive Biography

David McAdams

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Ph.D. Stanford University, 2001

David McAdams is Associate Professor of Economics at the Fuqua School of Business, Duke University. He is also Associate Professor of Economics in the Economics Department at Duke. He earned a B.S. in Applied Mathematics at Harvard University, an M.S. in Statistics from Stanford University, and a Ph.D. in Business from the Stanford Graduate School of Business. During graduate school, he worked as Special Assistant to the Director, Bureau of Economics, Federal Trade Commission. Before joining the faculty at Duke, he was Associate Professor of Applied Economics at the MIT Sloan School of Management.

Currently, Professor McAdams teaches the economics elective "Game Theory for Strategic Advantage" in the Daytime MBA and Cross-Continent MBA programs.

Professor McAdams' research interests focus on microeconomic theory and game theory, with a special focus on strategic interactions between buyers and sellers, including auctions, pricing, negotiations, and relationships. His work has been published in the leading journals of economics, including *Econometrica*, *American Economic Review*, *Review of Economic Studies*, *Journal of Political Economy*, *Journal of Economic Theory*, and *Journal of Econometrics*. Currently, he is an associate editor of the *International Journal of Industrial Organization* and of the *Review of Economic Design*.