

# Optimal Auction Design

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Many different kinds of auctions:

- Sealed bid second price – Highest bidder wins, pays second highest bid as price;
- Sealed bid first price – Highest bidder wins, pays bid;
- English – Sequential bidding in the open, highest bidder wins, pays bid as price;
- Dutch – Descending auction, first bidder to stop the descend wins (Adjustable preferred).

*Examples:* Oil development leases, Treasury bills, Natural gas, Art, Securities.

Let there be  $n$  potential buyers, so the set of bidders is

$$N = \{1, 2, \dots, n\}.$$

Seller does not know potential buyer's valuation. Buyer  $i$  has valuation

$$t_i \in [a_i, b_i], \quad \text{with } -\infty < a_i < b_i < \infty$$

Density  $f_i(t_i) > 0$  on support, and  $f_i(\bullet)$  is continuous. The **c.d.f** is

$$F_i : [a_i, b_i] \rightarrow [0, 1]$$

$$F_i(t_i) = \int_{a_i}^{t_i} f_i(s_i) ds_i$$

$$T = [a_1, b_1] \times [a_2, b_2], \dots \times [a_n, b_n]$$

$$T_{-i} = X_{j \in N, j \neq i} [a_j, b_j]$$

### Independant, private values model:

The independant assumption is important.

$$f_{-i}(t_{-i}) = \prod_{j \in N, j \neq i} f_j(t_j)$$

Since potential buyer  $i$ 's valuation  $t_i$  is known to him, about is the relevant density.

Seller has personal estimate  $t_0$  — public information.

Private value — My estimate  $t_i$  does not change on knowing  $t_j, j \neq i$

Common value — My estimate  $t_i$  does not change on knowing  $t_j, j \neq i$ .

We will focus on private values case.

What is a auction?

A sealed bid auction is a rule which given bids  $b_1, b_2, \dots, b_n$ , allocates the object according to a function  $A(b_1, b_2, \dots, b_N) \in \{1, 2, \dots, n\}$  at a price  $P(b_1, b_2, \dots, b_N)$ . (Other autions have more compliacted game structures).

Given this sealed bid auction, each individual picks a bidding rule  $b_i^*(t_i)$ . This is a function of his information  $t_i$ .

### REVELATION PRINCIPLE

**Lemma1:** Suppose  $(b_1(\bullet), \dots, b_N(\bullet))$  is a Nash equilibrium of the sealed bid auction  $(A(b_1, \dots, b_N), P(b_1, \dots, b_N))$ . Then there exists a *direct revelation mechanism* which has the same equilibrium outcome as the given equilibrium and in which truthtelling is a Nash equilibrium.

Proof :

A emphrevelation game \ direct revelation mechanism is one in which :

1. Bidders simutaneously and confidentially announce their value estimates to the seller;
2. The seller then determine who gets the object  $\hat{A}(t_1, \dots, t_N)$  and at what price  $\hat{P}(t_1, \dots, t_N)$ .

Notice that the information communicated is the "type"  $t_i$ .

To continue with the proof, consider the following mechanism.

Allocate the object according to

$$\hat{A}(t_1, \dots, t_N) = A(b_1^*(t_1), \dots, b_n^*(t_n))$$

$$\hat{P}(t_1, \dots, t_N) = P(b_1^*(t_1), \dots, b_n^*(t_n))$$

Let  $\nu(P, t_i, A)$  be the utility to type  $i$ . Then

$$\mathbf{E}_{-i}[\nu(P(b_{-i}^*(t_{-i}), b_i^*(t_i)), t_i, A(b_{-i}^*(t_{-i}), b_i^*))] \geq \mathbf{E}_{-i}[\nu(P(b_{-i}^*(t_{-i}), b_i), t_i, A(b_{-i}^*(t_{-i}), b_i))] \quad \forall b_i$$

Thus

$$\nu(P(b_{-i}^*(t_{-i}), b_i^*(t_i)), t_i) \geq \nu(P(b_{-i}^*(t_{-i}), b_i^*(\hat{t}_i)), t_i) \quad \forall b_i$$

Given others tell the truth, it is Nash for  $i$  to tell the truth. The equilibrium outcome is the same as before

$$\hat{A}(t_1, \dots, t_N) = A(b_1^*(t_1), \dots, b_n^*(t_n))$$

$$\hat{P}(t_1, \dots, t_N) = P(b_1^*(t_1), \dots, b_n^*(t_n))$$

Q.E.D.

The idea that it suffice to analyse *direct revelation mechanism* is then follows. This idea is called the REVELATION PRINCIPLE by *Myerson*. It was first pointed by *Alan Gibbard* in 1973.

Thus for the sealed bid mechanisms, at least, the revelation principle ensures there is no loss of generality in looking at direct mechanisms. One can prove it for general auction games. Here  $\Theta$  is the strategy space and  $\theta \in \Theta$  is the strategy chosen. Then an auction with strategy space  $\Theta$  allocates the object according to function  $A(\theta_1, \dots, \theta_n)$  and price  $P(\theta_1, \dots, \theta_n)$ . It is easy to prove the revelation principle with this definition.

## Direct Revelation Mechanism

Let  $t = (t_1, \dots, t_n)$  be the announced value estimates. A *direct revelation mechanism* is a pair  $(p, x)$

$$p: T \longrightarrow \mathbf{R}^n$$

$$x: T \longrightarrow \mathbf{R}^n$$

$p_i(t) \equiv$  probability of  $i$  getting the object

$x_i(t) \equiv$  expected price paid. (We allow for payment even if the object is not won)

This definition allows for randomized schemes.

The expected utility of a buyer is

$$U_i(p, x, t_i) = \int_{T_{-i}} (\nu_i(t_i)p_i(t) - x_i(t))f_{-i}(t_i)dt_{-i}$$

where  $dt_{-i} = dt_1 \cdots dt_{i-1}dt_{i+1} \cdots dt_n$ .

The seller's expected utility is

$$U_0(p, x) = \int_T (\nu_0(t)(1 - \sum_{j \in N} p_j(t)) + \sum_{j \in N} x_j(t))f(t)dt$$

where  $dt_{-i} = dt_1 \cdots dt_n$ .

[A] Probability Constraints :

$$\sum_{j \in N} p_j(t) \leq 1 \text{ and } p_i(t) \geq 0, \quad \forall i \in N, \forall t \in T.$$

[B] Individual Rationality :

$$U_i(p, x, t_i) \geq 0 \quad i = 1, \dots, N \quad t_i \in [a_i, b_i]$$

Truth-telling is equilibrium of revelation game

[C] Incentive Compatibility :

$$U_i(p, x, t_i) \geq \int_{T_{-i}} (\nu_i(t)p_i(t_{-i}, s_i) - x_i(t_{-i}, s_i))f_{-i}(t_{-i})dt_{-i}$$

$$i = 1, \dots, N; \quad \forall t_i \in [a_i, b_i]; \quad \forall s_i \in [a_i, b_i].$$

A feasible auction mechanism satisfies [A], [B], [C].

Analysis : Given  $(p, x)$ , we define

$$Q_i(p, t_i) = \int_{T-i} p_i(t) f_i(t-i) dt_{-i}$$

$Q_i$  is the conditional probability that bidder  $i$  will get the object given  $t_i$ .

**Lemma2 :**

$$(p, x) \text{ is feasible} \iff s_i \leq t_i \text{ then } Q_i(p, s_i) \leq Q_i(p, t_i);$$

$$i = 1, \dots, N; \forall s_i, t_i \in [a_i, b_i]$$

$$U_i(p, x, t_i) = U_i(p, x, a_i) + \int_a^{t_i} Q_i(p, s_i) ds_i \quad \forall i \in N; \quad \forall t_i \in [a_i, b_i]$$

$$U_i(p, x, a_i) \geq 0; \quad \forall i \in N;$$

$$\sum_{j \in N} p_j(t) \leq 1 \text{ and } p_i(t) \geq 0 \quad \forall i \in N$$

Proof :

In the independant values case  $v_i(t_i) = t_i$

Hence, Incentive Compatibility (IC)

$$\begin{aligned} \implies U_i(p, x, t_i) &= \int_{T-i} (t_i p_i(t_{-i}, t_i) - x_i(t_{-i}, t_i)) f_{-i}(t_{-i}) dt_i \\ &\geq \int_{T-i} (t_i p_i(t_{-i}, s_i) - x_i(t_i, s_i)) f_i(t_i) dt_{-i} \\ &= \int_{T-i} (s_i p_i(t_{-i}, s_i) - x_i(t_i, s_i)) f_i(t_i) dt_{-i} + (t_i - s_i) Q_i(p, s_i). \\ &= U_i(p, x, s_i) + (t_i - s_i) Q_i(p, s_i). \end{aligned}$$

Let  $s_i < t_i$ . Then

$$U_i(p, x, t_i) \geq U_i(p, x, s_i) + (t_i - s_i) Q_i(p, s_i)$$

$$\text{and} \quad U_i(p, x, s_i) \geq U_i(p, x, t_i) + (s_i - t_i) Q_i(p, t_i)$$

$$\implies 0 \geq (t_i - s_i) Q_i(p, s_i) + (s_i - t_i) Q_i(p, t_i)$$

$$\implies Q_i(p, t_i) \geq Q_i(p, s_i)$$

Also,

$$U_i(p, x, t_i) - U_i(p, x, s_i) \geq (t_i - s_i)Q_i(p, s_i) \quad [\mathbf{D}]$$

$$t_i > s_i \implies \frac{U_i(p, x, t_i) - U_i(p, x, s_i)}{t_i - s_i} \geq Q_i(p, s_i)$$

$$\text{Let } t_i \rightarrow s_i, \frac{dU_i(p, x, s_i)}{ds_i} \geq Q_i(p, s_i)$$

$$t_i < s_i \implies \frac{U_i(p, x, t_i) - U_i(p, x, s_i)}{t_i - s_i} \leq Q_i(p, s_i)$$

$$\text{Let } t_i \rightarrow s_i, \frac{dU_i(p, x, s_i)}{ds_i} \leq Q_i(p, s_i)$$

$$\implies \frac{dU_i(p, x, s_i)}{ds_i} \leq Q_i(p, s_i)$$

Now  $U_i(p, x, t_i)$  is monotone in  $t_i$  by  $[\mathbf{D}]$ .

Monotone functions are *a.s.* differentiable. So the derivative *a.s* exists and

$$U_i(p, x, t_i) - U_i(p, x, a_i) = \int_{a_i}^{t_i} Q_i(p, s_i) ds_i$$

Q.E.D.

The only thing to show is Individual Rationality. The rest follow.

But if  $t_i \geq a_i$ ,

$$\begin{aligned} U_i(p, x, t_i) &= U_i(p, x, a_i) + \int_{a_i}^{t_i} Q_i(p, s_i) ds_i \\ &\geq U_i(p, x, a_i) + \int_{a_i}^{t_i} Q_i(p, s_i) ds_i \\ &\geq U_i(p, x, a_i) \end{aligned}$$

I.R. follows.

What is the optimal auction? The optimal auction satisfies

$$\text{Max } U_0(p, x) \quad \text{s.t. } [\mathbf{A}], [\mathbf{B}], [\mathbf{C}].$$

This is characterized in the next theorem.

**Lemma3** : Suppose that  $p: T \rightarrow \mathbf{R}^n$  maximizes

$$\int_T \left( \sum_{i \in N} \left( t_i - \frac{1 - F_i(t_i)}{f_i(t_i)} - t_0 \right) p_i(t) \right) f(t) dt$$

$$s.t. \quad s_i \leq t_i \implies Q_i(p, s_i) \leq Q_i(p, t_i) \quad \text{and} \quad \sum p_j(t) \leq 1, \quad p_i(t) \geq 0, \quad \forall i$$

Also

$$x_i(t) = p_i(t)t_i - \int_{a_i}^{t_i} p_i(t_{-i}, s_i) ds_i$$

Then  $(p, x)$  represents an optimal auction.

Proof:

$$\begin{aligned} U_0(p, x) &= \int_T \nu(t_0) f(t) dt + \sum_{i \in N} \int_T p_i(t) (\nu_i(t) - \nu_0(t)) f(t) dt \\ &\quad + \sum_{i \in N} \int_T (x_i(t) - p_i(t) \nu_i(t)) f(t) dt \end{aligned}$$

$$\begin{aligned} \int_T (x_i(t) - p_i(t) \nu_i(t)) f(t) dt &= - \int_{a_i}^{b_i} U_i(p, x, t_i) f_i(t_i) dt_i \\ &= - \int_{a_i}^{b_i} U_i(p, x, a_i) f_i(t_i) dt_i - \int_{a_i}^{b_i} \int_{a_i}^{t_i} (Q_i(p, s_i) ds_i) f_i(t_i) dt_i \\ &= -U_i(p, x, a_i) - \int_{a_i}^{b_i} \int_{s_i}^{b_i} f_i(t_i) Q_i(p, s_i) dt_i ds_i \\ &= -U_i(p, x, a_i) - \int_{a_i}^{b_i} (1 - F_i(s_i)) Q_i(p, s_i) ds_i \\ &= -U_i(p, x, a_i) - \int_T (1 - F_i(t_i)) p_i(t) f_{-i}(t_{-i}) dt \end{aligned}$$

Also  $\nu_i(t) - \nu_0(t) = t_i - t_0$

Substituting this mess,

$$U_0(p, x) = \int_T \left( \sum_{i \in N} \left( t_i - \frac{1 - F_i(t_i)}{f_i(t_i)} - t_0 \right) p_i(t) \right) f(t) dt + \int_T \nu_0(t) f(t) dt - \sum_{i \in N} U_i(p, x, a_i)$$

Notice that  $x$  appears only in the last term, hence, given  $p$ , choose  $x$  s.t. the last term is equal to zero.

Now the IC constrain is

$$U_i(p, x, t_i) = U_i(p, x, a_i) + \int_a^{t_i} Q_i(p, s_i) ds_i \quad [*]$$

IR is

$$U_i(p, x, a_i) \geq 0$$

And recall

$$U_i(p, x, t_i) = \int_{T-i} (\nu_i(t_i)p_i(t) - x_i(t))f_{-i}(t_{-i})dt_{-i}$$

$$Q_i(p, t_i) = \int_{T-i} p_i(t)f_i(t_{-i})dt_{-i}$$

$$[*] \implies \int_{T-i} (\nu_i(t_i)p_i(t) - \int_{a_i}^{t_i} p_i(t_{-i}, s_i)ds_i - x_i(t))f_{-i}(t_{-i})dt_{-i} = U(p, x, a_i) \geq 0$$

Set  $U(p, x, a_i) = 0$  i.e.

$$x_i(t) = p_i(t)\nu_i(t) - \int_{a_i}^{t_i} p_i(t_{-i}, s_i)ds_i$$

#### REVELATION EQUILIBRIUM THEOREM:

The seller's Expected utility from a feasible auction mechanism is completely determined by the function  $p$  and the number  $U_i(p, x, a_i)$ .

Suppose :

1. the seller goes to the bidder with highest estimate  $t_i$ , i.e.,  $A(t_i, \dots, t_n) = \max t_i$  (my notation);
2.  $U_i(p, x, a_i) = 0$ ;
3. bidders are symmetric ;
4.  $a_i = 0$ ;

then the English, Dutch, First Price Dealed Bid and Second Price Sealed Bid all yield the same revenue. ( This result for First and Second Price was proved by Vickery in 1961) However, the First or Second Price auction need not be optimal.

A Detour :

Let us take a detour from Myerson's general paper and study some examples :

$$t_i \sim \text{uniform}[0, \bar{t}] \quad \forall i$$

### Second Price Sealed Bid

Let the other  $N - 1$  bidders bid according to  $b^*(t_j)$ .

If  $b \geq \max_{j \neq i} b^*(t_j)$   $i$  wins, pays  $\max_{j \neq i} b^*(t_j)$ ;

If  $b < \max_{j \neq i} b^*(t_j)$   $i$  gets nothing.

$$\nu(b, t_i) = \int_{T_{-i}} \mathbf{1}_{\{b \geq \max_{j \neq i} b^*(t_j)\}} (t_i - \max_{j \neq i} b^*(t_j)) f(t_{-i}) dt_{-i}$$

### **Lemma :**

It is a dominant strategy for the second price auction to tell the truth. i.e. set  $b = t$  (A dominant strategy is one which is optimal to carry out irrespective of what others do).

### Proof :

If  $b < t_i$ , increasing  $b_i$  increases the probability of winning but does affect the price;

If  $b = t_i$ , increasing  $b_i$  has no effect on the price but you may win the item and pay  $> t_i$

$$\implies \text{Optimal to set } b_i = t_i$$

Formally, if  $b_i > t_i$

$$\begin{aligned} \nu(b, t_i) &= \int_{T_{-i}} \mathbf{1}_{\{t_i \geq \max_{j \neq i} b^*(t_j)\}} (t_i - \max_{j \neq i} b^*(t_j)) f(t_{-i}) dt_{-i} \\ &\quad + \int_{T_{-i}} \mathbf{1}_{\{b > \max_{j \neq i} b^*(t_j) > t_i\}} (t_i - \max_{j \neq i} b^*(t_j)) f(t_{-i}) dt_{-i} \end{aligned}$$

The second term is negative  $\implies$  set  $b = t_i$

Thus, in the Second Price auction one tells the truth. The seller gets the second highest bid.

Denote this by  $\tilde{t}^*$  i.e.  $\tilde{t}^* \equiv$  second highest bid.

To computer  $\mathbf{E}[\tilde{t}^*]$ , we need to know its density.

$$\{\tilde{t}^* \leq r\} \iff \{\text{at least } n - 1 \text{ of the } t_i \text{ are } \leq r\}$$

$$\begin{aligned} \iff & \{t_1, \dots, t_{n-1}, t_n \leq r\} \cup \{t_1, \dots, t_{n-1} \leq r, t_n > r\} \\ & \cup \{t_1, \dots, t_{n-2}, t_n \leq r, t_{n-1} > r\} \\ & \dots \\ & \cup \{t_2, \dots, t_n \leq r, t_1 > r\} \end{aligned}$$

$$p\{\tilde{t}^* \leq r\} = \left(\frac{r}{\bar{t}}\right)^n + n\left(\frac{r}{\bar{t}}\right)^{n-1}\left(\frac{\bar{t}-r}{\bar{t}}\right)$$

$$\implies f(r) = \frac{nr^{n-1}}{\bar{t}^n} + n(n-1)\frac{r^{n-2}}{\bar{t}^{n-1}}\left(\frac{\bar{t}-r}{\bar{t}}\right) - n\frac{1}{\bar{t}}\left(\frac{r}{\bar{t}}\right)^{n-1}$$

$$\begin{aligned} \mathbf{E}[\tilde{t}^*] &= \int_0^{\bar{t}} \left(\frac{nr^{n-1}}{\bar{t}^n} + n(n-1)\frac{r^{n-2}}{\bar{t}^{n-1}}\left(\frac{\bar{t}-r}{\bar{t}}\right) - n\frac{1}{\bar{t}}\left(\frac{r}{\bar{t}}\right)^{n-1}\right) dr \\ &= \int_0^{\bar{t}} \left(\frac{nr^n}{\bar{t}^n} + \frac{n(n-1)r^{n-1}}{\bar{t}^{n-1}}\left(\frac{\bar{t}-r}{\bar{t}}\right) - \frac{n}{\bar{t}}\left(\frac{r^n}{\bar{t}^{n-1}}\right)\right) dr \\ &= \int_0^{\bar{t}} \left\{n\left(\frac{r}{\bar{t}}\right)^n - n(n-1)\left(\frac{r}{\bar{t}}\right)^n + n(n-1)\left(\frac{r}{\bar{t}}\right)^{n-1} - n\left(\frac{r}{\bar{t}}\right)^n\right\} dr \\ &= \int_0^{\bar{t}} \left\{\left(\frac{r}{\bar{t}}\right)^{n-1}n(n-1) - n(n-1)\left(\frac{r}{\bar{t}}\right)^n\right\} dr \\ &= \frac{(n-1)r^n}{\bar{t}^{n-1}} - \frac{n(n-1)}{n+1} \frac{r^{n+1}}{\bar{t}^n} \\ &= \frac{r^n}{\bar{t}^{n-1}} \left\{(n-1) - \frac{n(n-1)r}{(n+1)\bar{t}}\right\} \\ &= \frac{r^n}{\bar{t}^n} \left\{\frac{(n-1)(n+1)\bar{t} - n(n-1)r}{(n+1)}\right\} \\ &= \frac{(n-1)r^n}{(n+1)\bar{t}^n} ((n+1)\bar{t} - nr) \\ &= \frac{n-1}{n+1} \bar{t} \end{aligned}$$

Last equality obtained by setting  $r = \bar{t}$

First Price Sealed Bid

Now truth telling is not optimal.

Suppose the other  $N - 1$  bidders bid a monotone function of their information  $b^*(t_i)$ .

Then

If  $b \geq \max_{j \neq i} b^*(t_j)$   $i$  wins, pays  $b$ ;

If  $b < \max_{j \neq i} b^*(t_j)$   $i$  gets nothing.

$$\begin{aligned} U(b, t_i) &= \int_{T_{-i}} \mathbf{1}_{\{b \geq \max_{j \neq i} b^*(t_j)\}} (t_i - b) f(t_{-i}) dt_{-i} \\ &= (t_i - b) \text{Prob}[b \geq \max_{j \neq i} b^*(t_j)] \end{aligned}$$

Now

$$\begin{aligned} b &\geq \max_{j \neq i} b^*(t_j) \\ \iff b &\geq b^*(t_j) \quad \forall j \neq i \\ \iff b^{*-1}(b) &\geq t_j \quad \forall j \neq i \\ \iff b^{*-1}(b) &\geq \max_{j \neq i} t_j \\ \implies U(b, t_i) &= (t_i - b) \text{Prob}[b \geq \max_{j \neq i} b^*(t_j)]. \end{aligned}$$

In our uniform example, let  $t^* = \max_{j \neq i} b^*(t_j)$

$$\begin{aligned} \text{Prob}[t^* < k] &= \text{Prob}[t_j < k \quad \forall j \neq i] \\ &= \left(\frac{k}{\bar{t}}\right)^{n-1} \\ \implies U(b, t_i) &= (t_i - b) \left(\frac{b^{*-1}(b)}{\bar{t}}\right)^{n-1} \end{aligned}$$

The FOC w.r.t.  $b$  is

$$-\left(\frac{b^{*-1}(b)}{\bar{t}}\right)^{n-1} + (t_i - b)(n - 1) \left(\frac{b^{*-1}(b)}{\bar{t}}\right)^{n-2} \frac{d(b^{*-1}(b))}{db} = 0$$

Notice that if all others do not shade their bids, i.e.  $b^*(t_j) = t_j$ , we have

$$\begin{aligned} -\left(\frac{b}{\bar{t}}\right)^{n-1} + (t_i - b)(n - 1) \left(\frac{b}{\bar{t}}\right)^{n-2} &= 0 \\ \iff -\frac{b}{\bar{t}} + (t_i - b)(n - 1) &= 0 \\ \iff \frac{b}{\bar{t}} = (t_i - b)(n - 1) \end{aligned}$$

$$\begin{aligned} \iff b &= \bar{t}t_i(n-1) - \bar{t}b(n-1) \\ \iff b &= \frac{\bar{t}(n-1)}{1 + \bar{t}(n-1)} t_i < t_i \end{aligned}$$

So, truth-telling is not a Nash equilibrium.

Going back to the FOC

$$-\frac{b^{*-1}(b)}{\bar{t}} + (t_i - b)(n-1) \frac{d(b^{*-1}(b))}{db} = 0$$

We are searching for a symmetric Nash equilibrium

So

$$b^{*-1}(b^*) = t_i$$

and

$$\frac{d(b^{*-1}(b))}{db} = \frac{1}{\frac{db^*}{dt_i}}$$

$$\begin{aligned} -\frac{t_i}{\bar{t}} + (t_i - b^*(t_i))(n-1) \frac{1}{\frac{db^*}{dt_i}} &= 0 \\ (t_i - b^*(t_i))(n-1) &= \frac{t_i}{\bar{t}} \frac{db^*(t_i)}{dt_i} \\ (1 - \frac{b^*(t_i)}{t_i})(n-1)\bar{t} &= \frac{db^*(t_i)}{dt_i} \end{aligned}$$

Try a solution of the form  $b^*(t_i) = a t_i + c t_i^k + \text{constant}$ ,  $k \neq 0$

$$\begin{aligned} \frac{db^*(t_i)}{dt_i} &= a + k c t_i^{k-1} \\ &= a + \frac{k}{t_i} c t_i^k \\ &= a + \frac{k}{t_i} (b^*(t_i) - a t_i) \\ &= (1-k)a + k \frac{b^*(t_i)}{t_i} \end{aligned}$$

Matching coefficients

$$\begin{aligned} k &= -(n-1)\bar{t} < 0 \\ (1-k)a &= (n-1)\bar{t} \implies a = \frac{(n-1)\bar{t}}{1 + (n-1)\bar{t}} < 1 \end{aligned}$$

So

$$b^*(t_i) = \frac{(n-1)\bar{t}}{1+(n-1)\bar{t}} t_i + c t_i^{-(n-1)\bar{t}} + \text{const.}$$

$$\begin{aligned} \frac{b^*(t_i)}{t_i} &= \frac{(n-1)\bar{t}}{1+(n-1)\bar{t}} + \frac{c}{t_i^{(n-1)\bar{t}+1}} \\ \left(1 - \frac{b^*(t_i)}{t_i}\right) &= \frac{1}{1+(n-1)\bar{t}} - \frac{c}{t_i^{(n-1)\bar{t}+1}} \\ \frac{db^*(t_i)}{dt_i} &= \frac{(n-1)\bar{t}}{1+(n-1)\bar{t}} - \frac{(n-1)\bar{t}c}{t_i^{(n-1)\bar{t}+1}} \quad (\text{it works!}) \end{aligned}$$

Also

$c < 0$  to ensure  $\frac{db^*(t_i)}{dt_i} > 0$

$b^*(0) = 0 \implies \text{constant} = 0$

$c$  indeterministic  $\implies$  More than one solutions ?

The seller receives

$$\begin{aligned} E[\max_i b^*(t_i)] \\ P[\max_i t_i < k] &= P[\forall t_i < k] = \frac{k^n}{\bar{t}^n} \\ \implies f(k) &= n \frac{k^{n-1}}{\bar{t}^n} \end{aligned}$$

$$\begin{aligned} E[\max_i b^*(t_i)] \\ &= \int_0^{\bar{t}} atn \frac{t^{n-1}}{\bar{t}^n} dt + \int_0^{\bar{t}} n \frac{k^{n-1}}{\bar{t}^n} kct^{n-1} dt \\ &= \frac{an}{n+1} \bar{t} + \frac{kcn}{2n-1} \bar{t}^{n-1} \end{aligned}$$

Something seems to be wrong here. Crosscheck it!

## The Optimal Auction In The Regular Case

$$c_i(t_i) = t_i - \frac{1 - F_i(t_i)}{f_i(t_i)}$$

$c_i$  increases strictly in  $t_i \quad \forall i$ , i.e.

$$s_i < t_i \iff c_i(s_i) < c_i(t_i)$$

Consider an auction where :

If  $t_0 > \max_{i \in N} c_i(t_i)$ , the seller keeps the good;

If  $t_0 \leq \max_{i \in N} c_i(t_i)$ , highest  $c_i(t_i)$  gets it.

$$p_i(t) > 0 \implies c_i(t_i) = \max_{j \in N} c_j(t_j) \geq t_0$$

For all  $t \in T$ , this mechanism maximizes the sum

$$\begin{aligned} & \sum_{i \in N} (c_i(t_i) - t_0) p_i(t) \\ \text{s.t. } & \sum_{j \in N} p_j(t) \leq 1 \quad \text{and} \quad p_i(t) \leq 0 \quad \forall i \end{aligned}$$

It is optimal except we need to check that

$$Q_i(p, s_i) \leq Q_i(p, t_i) \quad \text{for} \quad s_i \leq t_i$$

But

$$\begin{aligned} s_i < t_i & \implies c_i(s_i) < c_i(t_i) \\ & \implies p_i(t_{-i}, s_i) \leq p_i(t_{-i}, t_i) \quad \forall t_{-i} \\ & \implies Q_i(p, s_i) \leq Q_i(p, t_i) \quad \forall t_i \end{aligned}$$

Finally

$$x_i(t) = p_i(t) t_i - \int_{a_i}^{t_i} p_i(t_{-i}, s_i) ds_i$$

Let

$$Z_i(t_{-i}) = \inf \{ s | c_i(s) \geq t_0 \text{ \& } c_i(s) \geq c_j(t_j) \quad \forall j \neq i \}$$

i.e.  $Z_i(t_{-i})$  is the highest of all other bids.

Then

$$p_i(t_i, s_i) = \begin{cases} 1 & \text{if } s_i > Z_i(t_{-i}); \\ 0 & \text{if } s_i < Z_i(t_{-i}). \end{cases}$$

$$\int_{a_i}^{t_i} p_i(t_i, s_i) ds_i = \begin{cases} t_i - Z_i(t_{-i}) & \text{if } t_i \geq Z_i(t_{-i}); \\ 0 & \text{if } t_i < Z_i(t_{-i}). \end{cases}$$

$$\implies x_i(t) = \begin{cases} Z_i(t_{-i}) & \text{if } p_i(t) = 1; \\ 0 & \text{if } p_i(t) = 0. \end{cases}$$

This is an modified second price auction!

i.e.

$$Z_i(t_{-i}) = \max \{c_i^{-1}(t_0), \max_{j \neq i} t_j\}$$

The modification is in the reservation price  $c_i^{-1}(t_0)$ .

Rest of Myerson has to do with correlated values.